

### **Descriptive Statistics**

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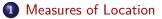
Robins School of Business University of Richmond

Aug 28, 2019

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**Descriptive Statistics** 





- 2 Measures of Variability
- 3 Measures of Distribution Shape
- 4 Measures of Association Between Two Variables

# On the Agenda

### Measures of Location

Measures of Variability

- 3 Measures of Distribution Shape
- 4 Measures of Association Between Two Variables

Sample statistics: Measures computed for data from a sample

Population parameters: Measures computed for data from a population

> <u>Point estimator</u>: Sample statistic of the population parameter

# Measures of Location

- 1. Mean
- 2. Median
- 3. Mode
- 4. Weighted Mean
- 5. Minimum and Maximum
- 6. Percentile

### Measures of Location: Mean

Perhaps the most important measure of location is the mean

- ▶ The mean provides a measure of central location
- > The mean of a data set is the average of all the data values

▶ The sample mean  $\bar{x}$  is the point estimator of the population mean  $\mu$ 

# Measures of Location: Sample Mean $\bar{x}$

$$\bar{x} = \frac{\sum_{i=1}^{n} x_i}{n}$$

•  $\sum_{i=1}^{n}$  represents the sum of the  $x_i$  values of the *n* observations

n is the number of observations in the sample

## Measures of Location: Population Mean $\mu$

$$u = \frac{\sum_{i=1}^{n} x_i}{N}$$

•  $\sum_{i=1}^{n}$  represents the sum of the  $x_i$  values of the *N* observations

#### ▶ *N* is the number of observations in the population

# Example: Monthly Starting Salary

 A placement office wants to know the average starting salary of business graduates.

Graduate	Monthly Starting Salary (\$)	Graduate	Monthly Starting Salary (\$)
1	3,850	7	3,890
2	3,950	8	4,130
3	4,050	9	3,940
4	3,880	10	4,325
5	3,755	11	3,920
6	3,710	12	3,880

# Example: Monthly Starting Salary

$$\bar{x} = \frac{\sum_{i=1}^{n} x_i}{n} = \frac{\sum_{i=1}^{12} x_i}{12} = \frac{47,280}{12} = 3,940$$

•  $\sum_{i=1}^{n}$  represents the sum of the  $x_i$  values of the n = 12 observations

# Measures of Location: Median

- Median: The middle observation or the average of the middle pair when the observations are ordered
- Whenever a data set has extreme values, median is the preferred measure of central location
- The median is the measure of location most often reported for annual income and property value data
- A few extremely large incomes or property values can inflate the mean

# Measures of Location: Median

Resistant Measure: is a measurement that doesn't change (or changes a tiny amount) when outliers are present

The median is a resistant measure of a distribution's center

### Measures of Location: Median



#### Anna J. Egalite @annaegalite · 19h

In my intro stats class today, I told students the median is a "resistant" measure of a distribution's center & is often preferred to the mean in the case of salary data, etc. I jokingly referenced this meme and in the 15 mins' break they had, a student created this MASTERPIECE!



# Example: Median for an odd number of observations

7 observations

26	18	27	12	14	27	19

# Example: Median for an odd number of observations

#### ▶ 7 observations In ascending order



Median is the middle value. Median =19

# Example: Median for an even number of observations

Monthly Starting Salary:

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

Averaging the 6th and 7th data values: Median = (3,890+3,920)/2 = 3,905

Note: Data in ascending order

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### Measures of Location: Mode

- Mode: The value that occurs with greatest frequency
- ▶ The greatest frequency can occur at two or more different values
- ▶ If the data have exactly two modes, the data are *bimodal*

▶ If the data have more than two modes, the data are *multimodal* 

# Example: Mode of Monthly Starting Salary

### Monthly Starting Salary:

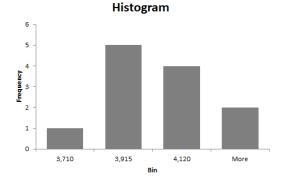
Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

The only monthly starting salary that occurs more than once is 3,880 Mode = 3,880

Note: Data in ascending order

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# Example: Monthly Starting Salary



### Measures of Location: Weighted Mean

- In some instances the mean is computed by giving each observation a weight that reflects its relative importance
- The choice of weights depends on the application
- The weights might be the number of credit hours earned for each grade, as in GPA
- In other weighted mean computations, quantities such as pounds, dollars, or volume are frequently used

# Measures of Location: Weighted Mean

$$\bar{x} = \frac{\sum_{i=1}^{n} w_i x_i}{\sum_{i=1}^{n} w_i}$$

- $\sum_{i=1}^{n}$  represents the sum
- >  $x_i$  is the value of observation *i*
- w<sub>i</sub> is the weight for observation i
- Numerator: sum of the weighted data values
- Denominator: sum of the weights
- ▶ If data is from a population,  $\mu$  replaces  $\bar{x}$

### Example: Purchase of Raw Material

Consider the following sample of five purchases of a raw material over a period of three months

Purchase	Cost per Pound (\$)	Number of Pounds
1	3.00	1200
2	3.4	500
3	2.8	2750
4	2.9	1000
5	3.25	800

$$\bar{x} = rac{\displaystyle\sum_{i=1}^{n} w_i x_i}{\displaystyle\sum_{i=1}^{n} w_i} = rac{18,500}{6,250} = 2.96$$

FYI, equally-weighted (simple) mean = \$3.07

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Descriptive Statistics

# Measures of Relative Standing: Minimum and Maximum

Minimum: Smallest value in the observations

0% of the observations are smaller than the minimum

• <u>Maximum</u>: Largest value in the observations

100% of the observations are smaller than the maximum

### Measures of Relative Standing: Percentiles

- ▶  $p^{th}$  percentile: Is a value such that at least p percent of the items take on this value or less and at most (100 p) percent of the items take on this value or more
- A percentile provides information about how the data are spread over the interval from the smallest value to the largest value
- Admission test scores for colleges and universities are frequently reported in terms of percentiles

### Measures of Relative Standing: Location of Percentile

$$L_p=\frac{p}{100}\times(n+1)$$

- Arrange the data in ascending order
- Compute  $L_p$ , the "location" of the p<sup>th</sup> percentile
- This location formula excludes the extreme values (Why?)
- ▶ By convention:  $L_0 = 1$  and  $L_{100} = n$

- Monthly Starting Salary:
- ▶ Compute the location of the p<sup>th</sup> percentile

$$L_p = (p/100)(n+1) = (80/100)(12+1) = 10.4$$

- The 80<sup>th</sup> percentile is the 10<sup>th</sup> value plus 0.4 times the difference between the 11<sup>th</sup> and 10<sup>th</sup> values
- ▶  $80^{th}$  percentile = 4,050 + 0.4 (4,130 4,050) = 4,082

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

- Monthly Starting Salary:
- Compute the location of the p<sup>th</sup> percentile

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- ▶  $80^{th}$  percentile = 4,050 + 0.4 (4,130 4,050) = 4,082

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

- Monthly Starting Salary:
- ▶ At least 80% of the observations take on a value of 4,082 or less
- Why?
- ▶ At most 20% of the observations take on a value of 4,082 or more
- Why?

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

- Monthly Starting Salary:
- At least 80% of the observations take on a value of 4,082 or less
- Why?
- ▶ At most 20% of the observations take on a value of 4,082 or more
- ▶ Why?

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

# Measures of Relative Standing: Quartiles

Quartiles are specific percentiles

• 
$$1^{st}$$
 Quartile = Q1 =  $25^{th}$  Percentile

• 
$$3^{rd}$$
 Quartile = Q3 = 75<sup>th</sup> Percentile

### Example: Third Quartile

- Monthly Starting Salary:
- ▶ Compute the location of the 75<sup>th</sup> percentile

$$L_p = (p/100)(n+1) = (75/100)(12+1) = 9.75$$

The 75<sup>th</sup> percentile is the 9<sup>th</sup> value plus 0.75 times the difference between the 10<sup>th</sup> and 9<sup>th</sup> values

$$\triangleright$$
 Q3 = 3,950 + 0.75 (4,050 - 3,950) = 4,025

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

### Example: Third Quartile

- Monthly Starting Salary:
- ▶ Compute the location of the 75<sup>th</sup> percentile

$$L_{p} = (p/100)(n+1) = (75/100)(12+1) = 9.75$$

The 75<sup>th</sup> percentile is the 9<sup>th</sup> value plus 0.75 times the difference between the 10<sup>th</sup> and 9<sup>th</sup> values

$$\blacktriangleright Q3 = 3,950 + 0.75 (4,050 - 3,950) = 4,025$$

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)	
3,710	3,755	
3,850	3,880	
3,880	3,890	
3,920	3,940	
3,950	4,050	
4,130	4,325	



#### 1 Measures of Location

2 Measures of Variability

- 3 Measures of Distribution Shape
- 4 Measures of Association Between Two Variables

# Measures of Variability

 It is often desirable to consider measures of variability (dispersion), as well as measures of location

Example: In choosing supplier A or supplier B we might consider not only the average delivery time for each, but also the variability in delivery time for each

# Measures of Variability

- 1. Range
- 2. Interquartile Range
- 3. Variance
- 4. Standard Deviation
- 5. Coefficient of Variation

# Measures of Variability: Range

Range: Is the difference between the largest and smallest data values

Range = Maximum - Minimum

It is the simplest measure of variability

It is very sensitive to the smallest and largest data values

# Example: Range

Monthly Starting Salary:

Range = Maximum - Minimum

Range = 4,325 - 3,710

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

# Example: Range

Monthly Starting Salary:

Range = Maximum - Minimum

Range = 4,325 - 3,710 = 615

м	onthly Start Salary (\$)	ing	М	onthly Starting Salary (\$)
	3,710			3,755
	3,850			3,880
	3,880			3,890
	3,920			3,940
	3,950			4,050
	4,130			4,325

# Measures of Variability: Range

Interquartile Range: Is the difference between the third quartile and the first quartile

IQR = Q3 - Q1

- It is the range for the middle 50% of the data
- It overcomes the sensitivity to extreme data values

# Example: Interquartile Range (IQR)

Monthly Starting Salary:

Q3 = 4,025

Q1 = 3,858 (Why?)

IQR = Q3 - Q1 = 4,025 - 3,858 = 167

Monthly Starting Salary (\$)	Monthly Starting Salary (\$)
3,710	3,755
3,850	3,880
3,880	3,890
3,920	3,940
3,950	4,050
4,130	4,325

# Measures of Variability: Variance

- ▶ <u>Variance</u>: Is the average of the squared differences from the mean
- ▶ It is based on the difference between the value of
  - Each observation x<sub>i</sub>
  - Sample mean  $\bar{x}$

OR

- Population mean  $\mu$ 

The variance is useful in comparing the variability of two or more variables

# Measures of Variability: Sample Variance

$$s^2 = rac{\sum\limits_{i=1}^n (x_i - ar{x})^2}{n-1}$$

$$\sum_{i=1}^{n} \text{ represents the sum}$$

- ▶  $(x_i \bar{x})$  differences from the mean
- $(x_i \bar{x})^2$  squared differences from the mean
- divide by n 1 (Why?)

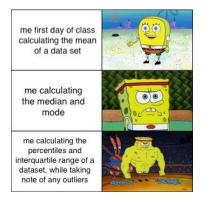
# Measures of Variability: Population Variance

$$\sigma^2 = \frac{\sum_{i=1}^{N} (x_i - \mu)^2}{N}$$

$$\sum_{i=1}^{N} \text{ represents the sum}$$

- $(x_i \mu)$  differences from the mean
- $(x_i \mu)^2$  squared differences from the mean
- divide by N

### Measures of Variability



# Example: Variance

- Monthly Starting Salary:
  - $\bar{x} = 3,940$

Salary per		(
Month: Xi	$(X_i - \overline{X})$	$(X_i - \overline{X})^2$
3,710		
3,755		
3,850		
3,880		
3,880		
3,890		
3,920		
3,940		
3,950		
4,050		
4,130		
4,325		
	Total:	
	$s^{2} =$	
	$\sigma^2 =$	

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# Example: Variance

Monthly Starting Salary:

 $\bar{x} = 3,940$ 

Salary per		
Month: Xi	$(X_i - \overline{X})$	$(X_i - \overline{X})^2$
3,710	-230	
3,755	-185	
3,850	-90	
3,880	-60	
3,880	-60	
3,890	-50	
3,920	-20	
3,940	0	
3,950	10	
4,050	110	
4,130	190	
4,325	385	
	Total:	
	$s^{2} =$	
	$\sigma^2 =$	

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# Example: Variance

Monthly Starting Salary:

 $\bar{x} = 3,940$ 

Salary per	. –	<
Month: Xi	$(X_i - \overline{X})$	$(X_i - \overline{X})^2$
3,710	-230	52,900
3,755	-185	34,225
3,850	-90	8,100
3,880	-60	3,600
3,880	-60	3,600
3,890	-50	2,500
3,920	-20	400
3,940	0	0
3,950	10	100
4,050	110	12,100
4,130	190	36,100
4,325	385	148,225
	Total:	301,850
	$s^{2} =$	27,440.91
	$\sigma^2 =$	25,154.17

# Measures of Variability: Standard Deviation

Standard Deviation: is the positive square root of the variance

It is measured in the same units as the data

It is more easily interpreted than the variance

# Measures of Variability: Standard Deviation

Sample

$$s = \sqrt{s^2}$$

Population

$$\sigma = \sqrt{\sigma^2}$$

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# Measures of Variability: Coefficient of Variation

 <u>Coefficient of Variation</u>: It indicates how large the standard deviation is in relation to the mean

Sample

$$\mathit{CVS} = \left(rac{s}{ar{x}}
ight) imes 100\%$$

$$\mathit{CVP} = \left(rac{\sigma}{\mu}
ight) imes 100\%$$

# Example: Sample Variance, Standard Deviation, SCV

- Monthly Starting Salary:
- ► Sample Variance

$$s^{2} = \frac{\sum\limits_{i=1}^{n} (x_{i} - \bar{x})^{2}}{n-1} = 27,440.91$$

Sample Standard Deviation

$$s = \sqrt{s^2} = \sqrt{27,440.91} = 165.65$$

#### Sample Coefficient of Variation

$$CVS = \left(rac{s}{ar{x}}
ight) imes 100\% = \left(rac{165.65}{3, ar{9}40}
ight) imes 100\% = 4.2\%$$

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**Descriptive Statistics** 

# On the Agenda

#### Measures of Location

Measures of Variability

#### 3 Measures of Distribution Shape

4 Measures of Association Between Two Variables

## Measures of Distribution Shape

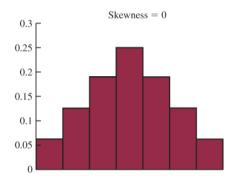
- Skewness is a measure of the shape of a distribution
- It is related to the asymmetry in a statistical distribution
- Skewness can be easily computed using statistical software
- The formula for the skewness of sample data is

$$b_1 = \frac{n}{(n-1)(n-2)} \sum_{i=1}^n \left[ \frac{x_i - \bar{x}}{s} \right]^3$$

~

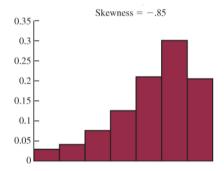
## Measures of Distribution Shape: Skewness

- Symmetric: Not skewed
- Skewness is zero
- Mean and median are equal



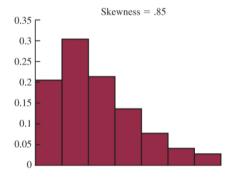
## Measures of Distribution Shape: Skewness

- Moderately Skewed Left
- Skewness is negative
- Mean will usually be less than the median



## Measures of Distribution Shape: Skewness

- Moderately Skewed Right
- Skewness is positive
- Mean will usually be more than the median



#### Measures of Relative Location: z-Scores

The z-score denotes the number of standard deviations a data value x<sub>i</sub> is from the mean

$$z_i = \frac{x_i - x}{s}$$

▶ The z-score is often called the standardized value

#### Measures of Relative Location: z-Scores

- An observation's z-score is a measure of the relative location of the observation in a data set
- A data value less than the sample mean will have a z-score less than zero
- A data value greater than the sample mean will have a z-score greater than zero
- ► A data value equal to the sample mean will have a z-score of zero

Class Size data:

$$z_i=\frac{x_i-\bar{x}}{s}$$

Number of students In class	Deviation about the Mean	Z score $(\frac{x_i - \overline{x}}{s})$
46		
54		
42		
46		
32		

*Note:*  $\bar{x}$ = ? and s= ? for the given data

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#### **Descriptive Statistics**



Class Size data:

$$z_i=\frac{x_i-\bar{x}}{s}$$

Number of students In class	Deviation about the Mean	Z score $(\frac{x_i - \overline{x}}{s})$
46	2	
54	10	
42	-2	
46	2	
32	-12	

*Note:*  $\bar{x}$ = 44 and s= 8 for the given data

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Class Size data:

$$z_i=\frac{x_i-\bar{x}}{s}$$

Number of students In class	Deviation about the Mean	Z score $(\frac{x_i - \overline{x}}{s})$
46	2	2/8 = 0.25
54	10	10/8 = 1.25
42	-2	-2/8 = -0.25
46	2	2/8 = 0.25
32	-12	-12/8 = -1.5

*Note:*  $\bar{x}$ = 44 and s= 8 for the given data

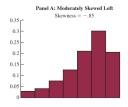
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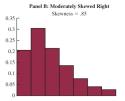
• At least  $\left(1 - \frac{1}{k^2}\right)$  of the items in any data set will be within k standard deviations of the mean, where k is any value greater than 1

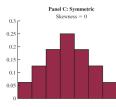
• Chebyshev's theorem requires k > 1, but k need not be an integer

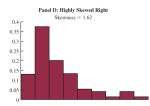
## Chebyshev's Theorem

- This is also called Chebyshev's inequality
- ▶ The theorem works for a wide class of distributions









# Chebyshev's Theorem

At least 75% of the data values must be within k = 2 standard deviations of the mean

At least 89% of the data values must be within k = 3 standard deviations of the mean

At least 94% of the data values must be within k = 4 standard deviations of the mean

# Example: Marks of Students

- Marks of 100 students in a course had a mean of 70 and a standard deviation of 5
- We want to know the number of students having test scores between 60 and 80
- Notice that: 60 and 80 are 2 standard deviations below and above the mean respectively
- ▶ Hence, at least 75% of the data values must be within 60 and 80

### Example: Marks of Students

- Marks of 100 students in a course had a mean of 70 and a standard deviation of 5
- We want to know the number of students having test scores between 58 and 72
- Notice that: 58 and 72 are 2.4 standard deviations below and above the mean respectively (Why?)

$$\left(1-rac{1}{z^2}
ight) = \left(1-rac{1}{(2.4)^2}
ight) = 0.826 = 82.6\%$$

Hence.

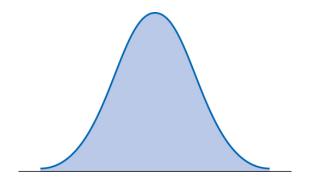
# **Empirical Rule**

▶ When the data are believed to approximate a bell-shaped distribution:

- The empirical rule can be used to determine the percentage of data values that must be within a specified number of standard deviations of the mean
- The empirical rule is based on the normal distribution that we will cover later

# **Empirical Rule**

▶ What is a bell-shaped distribution?



# **Empirical Rule**

► For data having a bell-shaped distribution:

- Approximately 68% of the data values will be within  $\pm$  1 standard deviation of its mean
- Approximately 95% of the data values will be within  $\pm$  2 standard deviations of its mean
- Approximately 100% of the data values will be within  $\pm$  3 standard deviations of its mean

# **Detecting Outliers**

- > An outlier is an unusually small or unusually large value in a data set
- ► A data value with a z-score less than -3 or greater than +3 might be considered an outlier
- It might be:
  - an incorrectly recorded data value
  - a data value that was incorrectly included in the data set
  - a correctly recorded unusual data value that belongs in the data set

Class Size data:

$$z_i = \frac{x_i - \bar{x}}{s}$$

-1.5 shows fifth class size is farthest from the mean

 $\blacktriangleright$  No outliers are present as z value is within +/-3 guideline for outliers

Number of students In class	Deviation about the Mean	Z score $(\frac{x_i - \overline{x}}{s})$
46	2	2/8 = 0.25
54	10	10/8 = 1.25
42	-2	-2/8 = -0.25
46	2	2/8 = 0.25
32	-12	-12/8 = -1.5

Note:  $\bar{x}$  = 44 and s = 8 for the given data

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# Five-Number Summary

- Minimum
- First Quartile
- Median
- ► Third Quartile
- Maximum

# On the Agenda

### 1 Measures of Location

Measures of Variability

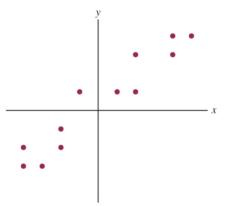
- 3 Measures of Distribution Shape
- Measures of Association Between Two Variables

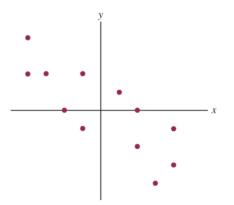
- ► We have examined numerical methods used to summarize the data for one variable at a time
- Often a manager or decision maker is interested in the relationship between two variables
- Two descriptive measures of the relationship between two variables are:
  - Covariance
  - Correlation Coefficient

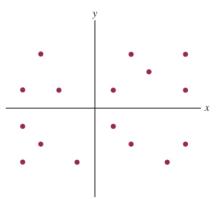
 Both terms measure the relationship and the linear dependency between two variables

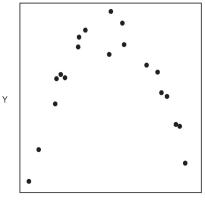
► However, "covariance" indicates the direction of the linear relationship

 Whereas "correlation coefficient" measures both direction and strength of the <u>linear</u> relationship













The covariance is a measure of the linear association between two variables

Positive values indicate a positive relationship

Negative values indicate a negative relationship

### Covariance

The covariance is computed as follows:

► For samples:

$$s_{xy} = \frac{\sum\limits_{i=1}^{n} (x_i - \bar{x})(y_i - \bar{y})}{n-1}$$

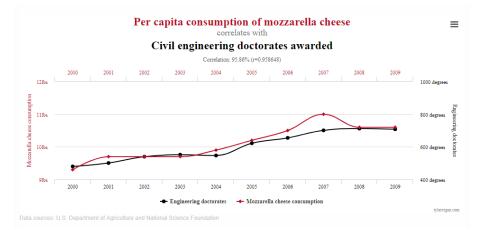
► For population:

$$\sigma_{xy} = \frac{\sum_{i=1}^{N} (x_i - \mu_x)(y_i - \mu_y)}{N}$$

 Correlation is a measure of linear association and not necessarily causation

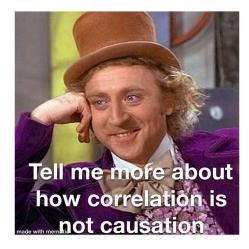
Just because two variables are highly correlated, it does not mean that one variable is the cause of the other

### "correlation does not imply causation"



#### **Descriptive Statistics**

65 / 71



C. Hurtado (UR)

66 / 71

• The coefficient can take on values between -1 and +1

- Values near -1 indicate a strong negative linear relationship
- ► Values near 1 indicate a strong positive linear relationship

▶ The closer the correlation is to zero, the weaker the linear relationship

▶ The correlation coefficient is computed as follows:

► For samples:

$$r_{xy} = \frac{s_{xy}}{s_x s_y}$$

For population:

$$\rho_{xy} = \frac{\sigma_{xy}}{\sigma_x \sigma_y}$$

### Example: Stereo and Sound Equipment Store

- The store's manager wants to determine the relationship (if any) between:
  - the number of weekend television commercials shown
  - the sales at the store during the following week

Week	Number of Commercials	Sales (\$100s)
1	2	50
2	5	57
3	1	41
4	3	54
5	4	54
6	1	38
7	5	63
8	3	48
9	4	59
10	2	49

### Example: Stereo and Sound Equipment Store

	$x_i$	y <sub>i</sub>	$x_i - \overline{x}$	$y_i - \overline{y}$	$(x_i - \overline{x})(y_i - \overline{y})$	
	2	50	-1	-1	1	
	5	57	2	6	12	
	1	41	-2	-10	20	
	3	54	0	3	0	
	4	54	1	3	3	
	1	38	-2	-13	26	
	5	63	2	12	24	
	3	48	0	-3	0	
	4	59	1	8	8	
	_2	_46	-1	-5	5	
Totals	30	510	0	0	99	
$s_{xy} = \frac{\sum(x_i - \bar{x})(y_i - \bar{y})}{n - 1} = \frac{99}{10 - 1} = 11$						

### Example: Stereo and Sound Equipment Store

### Sample Covariance:

$$s_{xy} = rac{\sum\limits_{i=1}^{n} (x_i - \bar{x})(y_i - \bar{y})}{n-1} = rac{99}{9} = 11$$

#### Sample Correlation Coefficient

$$r_{xy} = \frac{s_{xy}}{s_x s_y} = \frac{11}{1.49 \times 7.93} = 0.93$$